

## NMU Business Course Equivalency Guide

Students take 15 credits. Most courses transfer back as 3cr unless otherwise noted. SCSU students are limited to courses offered on the South campus (possibly North campus if there are no time conflicts).

\*All students will take CSL100/200 Community Service (3 cr = CMTY 200, Goal 5)

### SCSU Fall Semester (Mid July – Late November; NMU Terms 3&4/Semester 2)

NMU Course	SCSU Course	Credits	Notes
BPB 1122 Personnel Management I	MGMT Elective	6	3 cr MGMT + 3 cr Univ Elec; located on North Campus
EBM 202 Logistics and Purchasing Management	MGMT Elective	3.5	Pre-req: MKTG 100 or completion of business core
EMBV 302 Outbound Logistics*	MGMT Elective	3.5	Pre-req: MGMT 484; see note about advanced courses
EZE 202 Workplace Negotiations & Dispute Resolution	MGMT Elective		Pre-req: MGMT 365; PSY 360
EZZV 352 Emerging Human Resource Practices*	MGMT Elective	3.75	See note about advanced courses
EBF 209 or EBFV 212 Business Ethics	MGMT Elective	2.5	Goal 9; MGMT majors can only choose one non-MGMT dept elective
SP 201: Social Psychology	PSY 270 (MGMT Elective)	3	MGMT majors can only choose one non-MGMT dept elective
SWY 302 Leadership and Leadership Development	MGMT Elective	3	
EBF 207 Customer Relationship Management	MKTG 321 or MKTG Elective	3	Pre-req: MKTG 100 or Business Core
EBMV 312 International Trade and Marketing Environment*	MKTG Elective	3	See noted about advanced courses
WUIV 302 User Interface Design	IS Elective	3	Pre-req: IS 340

### SCSU Spring Semester (Early February – Late June; NMMU Terms 1&2/Semester 1)

NMU Course	SCSU Course	Credits	Notes
EZZ 101 Introduction to Industrial Psychology	PSY 360 (MGMT Elective)	3	MGMT majors can only choose one non-MGMT major elective
EB 101 Introduction to Business Management & Entrepreneurship	MGMT Elective	3	
SAV 211 Managing Cultural Diversity	MGMT Elective	3	Goal 7
EBLV 301 Inbound Logistics*	MGMT Elective	4.5	Pre-req: MGMT 484; see note about advanced courses
EBF 201 Personal Financial Planning	FIRE Group III Elective	4	Pre-req: MATH 196, IS 242
EBF 303 Principles of Retirement Planning*	FIRE Group II or III Elective	4	Pre-req: FIRE 371, FIRE 471; see note about advanced courses
WRIV 201 Information Systems 2.1	IS Elective	3	Pre-req: CSCI 169, IS 250

**\*Advanced Level Courses**

## NMU Business Course Equivalency Guide

300 level courses at NMMU are considered advanced level. You should only take these courses if you have senior standing, a strong background in the discipline, and a strong GPA since these can be more challenging courses.

### Notes:

- Course offerings are subject to change.
- Pre-requisites listed are based on NMU course module outlines. If you haven't taken these pre-reqs, consult with education abroad advisor to determine eligibility. Waiver of any pre-requisites will be determined by NMU.
- Some courses may count as electives in other majors. Please check with your faculty advisor or HBS Education Abroad Coordinator for approval.
- Courses highlighted in yellow are still under review by department. Consult HBS Education Abroad Coordinator.