

University of Applied Sciences Wiener Neustadt (FHWN)
Business Course Equivalencies

FHWN uses the ECTS credit system, which is a 2:1 ratio with US credits. Students take 30 ECTS per semester (15 US credits). Students will need to pair two courses together to full requirements for one HBS class.

This program is available for fall and spring, but will work best for students studying abroad for an entire academic year due to course pairings. This is a comprehensive list of courses that have been offered, but offerings are subject to change.

The International Office offers free language and culture classes. These are not required, but are highly recommended. Language courses fulfill Goals 6 and 8.

<http://www.fhwn.ac.at/en/International/Exchange-at-FH-WN/language-and-culture>

Fall Courses

FHWN Course	SCSU Course	US Credits	Notes
Law for International Business	MGMT-GB Elective	2	Must be paired with another 2 credit elective; Pre-req: BLAW 235
Strategic Management and Corporate Planning	MGMT Elective	2	Must be paired with another 2 MGMT credit elective; Pre-req: HBS 111 or lower core
Corporate Governance and Business Ethics	MGMT Elective	2	Must be paired with another 2 credit MGMT elective
Consultancy Models and Skills II	MGMT Elective	3	Pre-req: Consultancy Models and Skills I (offered in Spring term) – only available to students studying Spring-Fall; (this class does not need to be paired with another course to fulfill a requirement)
Derivative Securities and Structured Finance	FIRE Group II/III Elective	2	Must be paired with another 2 credit FIRE elective; Pre-req: FIRE 371, FIRE 373, ECON 471
Multinational Finance and Risk Management	FIRE Group II/III Elective	2	Must be paired with another 2 credit FIRE elective; Pre-req: FIRE 371, FIRE 373, ECON 471
Leadership and International HR Development	MGMT Elective	3	Pre-req: MGMT 301, MGMT 365, MGMT 352; (this class does not need to be paired with another course to fulfill a requirement)
International HR Law	MGMT Elective	2	Must be paired with another 2 credit MGMT elective; Pre-req: BLAW 235, BLAW 437; PHIL 484 (most likely not available to SCSU students due to pre-reqs)
International HR Consultancy	MGMT Elective	2	Must be paired with another 2 credit MGMT elective; Pre-req: MGMT 301, HBS 211, PHIL 484, MGMT 470, MGMT

Spring Courses

FHWN Course	SCSU Course	US Credits	Notes
Consultancy Models and Skills I	MGMT Elective	3	Pre-req: Lower core, MGMT 301 (this class does not need to be paired with another course to fulfill a requirement)
Financial Planning, Budgeting, and Controlling	FIRE Group II/III Elective	2	Must be paired with another 2 credit FIRE elective; Pre-req: ACCT 291 and 292
Analysis of Financial Statements and Financial Reporting	FIRE Group II/III Elective	2	Must be paired with another 2 credit FIRE elective; Pre-req: ACCT 291 and 292
Banking, Credit, and Money Market	FIRE Group II/III Elective	2	Must be paired with another 2 credit FIRE elective; Pre-req: FIRE 371
Capital Markets and Investments	FIRE Group II/III Elective	2	Must be paired with another 2 credit FIRE elective; Pre-req: FIRE 371
Human and Social Behavior	MGMT Elective OR MGMT 365 (partial)	2	Will fill MGMT 365 when paired with Organizational Behavior (cannot double count with other pairings); Must be paired with another 2 credit MGMT elective to fill MGMT elective

Courses not accepted in HBS:

Legal Systems and Principles (not based in US law)

Statistics for Business and Economics (not 4 credits)

Business Information Systems (not enough credits, nothing to pair with)

Fundamentals of Accounting (does not teach US GAAP)

Financial Accounting (does not teach US GAAP)