

HAN University Course Equivalences (Taught in English)

Courses listed below are those that have typically been offered in the past. Course offerings and semester offered are subject to change. For most recent offerings, please visit <https://www.han.nl/opleidingen/exchange-courses/abs-exchange-course/course-overview/>

This program is a spring only or academic year program.

- Fall Semester = late August to mid January
- Spring Semester = late January to early July

Courses are 7.5 ECTS = 4 US credits. Students take 4 courses for 16 credits. A Dutch Language and Culture class is recommended but not required.

Courses Offered Both Semesters

| HAN Courses | SCSU Course | Notes |
|---|------------------------------|-------------------|
| European Integration | MGMT Elective; MKTG Elective | |
| Business Performance Management | MGMT Elective | |
| Business Ethics | MGMT Elective | |
| Event Management | MGMT Elective | Pre-req: MKTG 320 |
| International Entrepreneurship | MGMT Elective | |
| International Law | MGMT-GB Elective | |
| Project Dutch Economy in Global Context | MGMT-GB Elective | |
| Dutch Language and Culture | Goals 6 & 8 | |

Courses Offered Spring Semester Only

| HAN Courses | SCSU Course | Notes |
|---------------------------------|--------------------------------------|--|
| Material Management | MGMT Elective or MGMT 483 (see note) | Pre-req: MGMT 383; if taken with Manufacturing Processes, can get 3 cr for MGMT 483 and 3 credit MGMT elective |
| Manufacturing Processes | MGMT Elective or MGMT 483 (see note) | Pre-req: MGMT 383; if taken with Material Management, can get 3 cr for MGMT 483 and 3 credit MGMT elective |
| Control and Information Systems | IS Elective | Pre-req: IS 340 |

Courses Offered Fall Semester Only

| HAN Courses | SCSU Course | Notes |
|----------------------------|---------------|-------------------|
| International Distribution | MGMT Elective | Pre-req: MGMT 383 |

Courses not accepted by HBS:

Business Communication English (for non-native speakers)
E-Marketing and E-Commerce (lower level)